



# KATIE SMITH MILWAY

More than 25 years of experience building teams, organizations and leading projects that create: insights for the social sector; learning and innovation across fields; strategies for donors and doers, and social impact for developing communities at home and abroad.

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## ■ EXECUTIVE BIOGRAPHY

Katie Smith Milway is an independent consultant, with a background in journalism, nonprofit management, board work, and strategy consulting. She is a senior advisor to Bridgespan, where formerly she served as a partner and head of the firm's Knowledge Unit. She led the organization's research and publishing operations for a decade, working with Bridgespan teams to identify themes, shape projects, and chart paths to influence across a variety of tools and media. As an affiliate of Bridgespan's global development practice, she has advised NGOs, multilaterals and social entrepreneurs on organizational effectiveness and strategy.

Prior to joining Bridgespan she was a consultant in Toronto and Munich with Bain & Company, becoming a senior director in Boston and Bain's founding editorial director and publisher. Prior to business school, she was a business journalist with The Wall Street Journal/Europe and Montreal Gazette, a stringer for TIME in Guatemala and researcher/writer at Harvard Kennedy School. She also served in the European Union's development directorate, and as a manager at nonprofit Food for the Hungry, coordinating programs in Africa, Latin America and advocacy for the NGO agenda at the 1992 Earth Summit.

A blogger and frequent conference presenter, Katie has been featured at the Stanford Nonprofit Management Institute, TEDx New England, Independent Sector, The Alliance for Strong Families and Communities, Board Source, Social Impact Exchange, Clinton Global Initiative University, and Salzburg Global Seminar. She has served on the boards of Canadian Food for the Hungry, Veritas Forum, World Vision US, Boston SCORES, and is a trustee for the Anna B. Stearns Foundation.

Katie is also a best-selling children's book author and social entrepreneur. She co-founded and chaired One Hen, Inc., a nonprofit program that uses microfinance as a model to teach social entrepreneurship to youth, acquired in 2016 by Boston SCORES. With a focus on urban youth in the US and self-help groups in Africa & India, One Hen counts more than 10,000 program alumni, and online users from more than 100 countries who access free lessons plans or license curriculum.

Katie is a two-time Rotary Scholar and holds a BA in English from Stanford University, a Masters in European Studies from the Free University of Brussels, and MBA from INSEAD. She speaks fluent French and functional Spanish, Italian, and German.

## ■ SELECTED BIBLIOGRAPHY

Katie has co-authored a number of articles and books on nonprofit management and sustainable development including:

- 2018 [Making Founder Successions Work](#)
- 2016 [Hidden Talent: How Smart Companies Are Tapping Into Unemployed Youth](#)
- 2015 [The Nonprofit Leadership Development Deficit](#)
- 2014 [Making Sense of Nonprofit Collaborations](#)
- 2014 [Why Nonprofit Mergers Continue to Lag](#)
- 2013 [Making Organizational Learning Stick](#)
- 2011 [Get Ready for Your Next Assignment](#)
- 2011 [The Challenge of Organizational Learning](#)
- 2010 [Growing Global NGOs Effectively](#)
- 2009 [Finding Leaders for America's Nonprofits](#)
- 2009 [Nonprofit Mergers & Acquisitions: More Than a Tool for Tough Times](#)
- 1994 [The Human Farm](#)
- 1992 [Growing Our Future](#)

## ■ SPEAKER / MODERATOR / PANELIST

- Board Source Leadership Forum, Founder Transitions, 2017
- Development Dialogs, India, Scaling Up, 2017
- Asian Lutheran Educators, Viet Nam, Sparking Social Entrepreneurship, 2016
- InterAction Forum, NGO Mergers & Collaborations, 2015
- Independent Sector Conference, Nonprofit Mergers & Collaborations, 2014
- Clinton Global Initiative U, Nonprofit Mergers & Collaborations, 2014
- Alliance for Strong Families & Communities, Nonprofit Mergers & Collaborations, 2013
- Perth Writer's Festival, Food Security, 2012
- Stanford Nonprofit Management Institute, Challenge of Organizational Learning, 2011
- TEDx New England, Sparking Social Entrepreneurship, 2011